



IIBM Newsletter

INDIAN INSTITUTE OF BANK MANAGEMENT

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Dr. K. Ramesha
Director

Dear Reader,

The impact of COVID-19 pandemic on the economy is well-known. The businesses and service providers including training establishments have changed their way of functioning and IIBM Guwahati is no exception. While embarking on the new terrain of online training, IIBM continues to be with the banking system in the present challenging times. We present the 8th and 10th issues (Vol-2) of IIBM Newsletter to keep you informed about the activities that have taken place at IIBM Guwahati during the last three months. This issue of IIBM Newsletter will also keep you informed about the forthcoming online training programs, research and other academic activities of the Institute. We look forward to your patronage and participation in our endeavour towards augmenting the knowledge and skills of personnel from banks and financial institutions.

Specially Designed Online Courses on Banking for PG Students of Manipur University (June 04-22 & June 25-July 10, 2020)

IIBM designed two online courses on General Banking and Retail & MSME Banking for the PG students of Manipur Institute of Management, Manipur University. The course consisted of 50 sessions spread over 35 days. 54 students attended the course. Dr K. Ramesha Director and Faculty Members of the IIBM handled the sessions. After completion of the online sessions, IIBM conducted online examinations for the students and issued certificates to the students who successfully completed both the modules. The online modules were well appreciated by the faculty and students of Manipur Institute of Management Studies of Manipur University.

IIBM Webinar on “Lending Opportunities and Challenges for Banks” (June 19, 2020)

Against the backdrop of covid-19 pandemic, a timely webinar was organized by IIBM to deliberate on the lending opportunities & challenges for banks and financial institutions. The keynote speakers for the webinar were Shri Balakrishna Chaubal, former DMD SBI and visiting Professor NIBM and Shri Vinod Kathuria, former ED, Union Bank of India with Dr Ramesha, Director as the moderator. The participating bankers appreciated the webinar, which received nearly one hundred registrations.



Online Programme on NPA & Recovery Management (July 6-10, 2020)

Against the backdrop of increasing NPAs, a five-day online training programme was conducted from July 6-10, 2020 for the benefit of bankers. Nineteen officers from various banks India attended the programme. The key objectives of the program included credit monitoring, non-legal options as also legal options for recovery and compromise settlement. IIBM Faculty delivered lectures in the program. The program was well received and highly appreciated by all the delegates. Shri A K Bajpai, Faculty IIBM, coordinated the programme.

Tailor-made Online Programme for Officers of APRB, Naharlogun, (July 20-24, 2020)

A tailor-made online training program was designed and offered to the officers of Arunachal Pradesh Rural Bank with thrust on credit management and customer service. Twenty officers mostly from branches and a few from credit department of Head Office participated in the program. The faculty for the program included the Chairman, Arunachal Pradesh Rural Bank and faculty of IIBM. The programme was coordinated by Shri Paritosh Kar Purkayastha, Member of Faculty, IIBM and was highly appreciated by participants.

Online Learning Module: Financial Inclusion (July 27-31, 2020)

Considering the importance of promoting financial inclusion against the backdrop of various schemes of the Government and National Strategy on Financial Inclusion, an online training programme on Financial Inclusion (27-31 July 2020) was conducted by IIBM. Apart from expert speakers from BIRD Lucknow and in-house faculty and Director IIBM, the remote learning model was utilized to give live demonstration from CSP. The programme was attended by 12 participants with 8 from RBI and 4 from Arunachal Pradesh State Coop. Apex Bank. The programme was highly appreciated by the participants with an average feedback at 4.54 on a scale of 5. Shri K. R. Chandra, faculty IIBM coordinated the program.

Online Programme on Credit Appraisal for Officials of UCBS (August 03-07, 2020)

The captioned online programme, spread over five days (10 hours of engagement) had the participants from Urban Cooperative Banks from different part of the country. The programme covered all aspects relating to credit management and also included the directions from RBI. Apart from guest speakers, the in-house faculty led by the program coordinator Shri. A K Bajpai, Faculty, IIBM handled the sessions. Twenty-three participants attended the programme and the feedback received was excellent.

Specially Designed Programme for officers of UFSPL (In-company Programme) (August 03-07, 2020)

A specially designed programme for the officers of Unacco Financial Services Pvt. Ltd (UFSPL), a leading MFI in North East was conducted from August 3 to 7, 2020. The inaugural session was delivered by Shri N. Irabanta Singh, MD. UFSPL and the Director IIBM. Shri Kajal Ghose, Ex-CGM of SBI heading IT Cell at SBI, Corp Centre, Mumbai and the Faculty Members, IIBM handled other sessions. The programme was attended by ninety-nine participants and was very well received by the participants. Shri P. K. Purkayastha, Faculty IIBM was the coordinator.

Online Programme on Credit Management (August 10-14, 2020)

The programme covered extensively Credit Portfolio Management in the Banks with the exception of International Credit. The programme began with the Principles of lending & credit appraisal techniques

with a focus on due diligence. The assessment of revolving credit and term loan were the topics, which had an intense discussion. There was active participation in discussion on case studies. There were 10 participants from public sector banks, RRBs & RBI hailing from different parts of country. The participants very well received the programme. The highlight of the programme was the level of interaction during the various sessions. The participants interacted actively during different sessions with the concerned faculty. The in house faculty members led by the programme coordinator A K Bajpai addressed the sessions. The feedback was excellent. The participants found the programme “Informative”.

Five Days Online Orientation Program for Newly Promoted Officers (August 10 -14, 2020)

IIBM, Guwahati organised a special online Orientation Program for Newly Promoted Officers from 10th to 14th August 2020. The objective of the program was to impart training on various mainstream banking policies, procedures and also to impart skills in the areas of operational banking and credit management. The programme was specially designed for newly promoted officers in scale I to III of commercial banks, RRBs & Coop. Banks and posted to branches as branch managers / zonal offices as desk officers. The program was well received and was coordinated by Dr. Pinky Dutta, Faculty, IIBM.

Online Programme for Lead Bank Officials (August 17-21, 2020)

In view of the increasing importance of Lead Bank Officials in promoting financial inclusion as also other programs for agri-rural sector, IIBM organized a four-day (12-hours engagement) online programme for Lead Bank Officials. The program focused on the recommendations/ action point made by the “Committee of Executive Directors” set up by the Reserve Bank of India, necessitating revamp in orientation of the Lead Bank functionaries. The case study of Krishak Samridhdhi of Goalpara district was discussed to showcase the success of the scheme of Doubling the Farmers Income by 2022. The faculty for the program included guest speakers from BIRD Lucknow, HR Specialist and faculty IIBM. The programme was attended by twelve participants (Lead District Officers/ Lead District Divisional Managers) with 3 from Reserve Bank of India, 5 from Canara Bank and 4 from State Bank of India. The programme was highly appreciated by the participants. The program was coordinated by Shri K R. Chandra, faculty IIBM and was appreciated by all participants.

Online Training Programme on Branch Efficiency & Profitability (August 17-21, 2020)

The captioned program was conducted online by IIBM for the benefit of branch managers and others concerned. The primary objective of the programme was to familiarize participants with branch-level efficiency and profitability imperatives, compliance and business development and also to impart skills/knowledge for Marketing, HR management, team work and leadership. The programme coordinated by Shri P K Purkayastha, faculty IIBM was attended by fifteen participants and was highly appreciated by them.

Online Programme For Functionaries of Farmers Producers Organizations (August 24-28, 2020)

Against the backdrop of increasing thrust on Farmers Producers Organizations (FPOs) to ensure rural prosperity, IIBM conducted an online training program for the functionaries of FPOs. The five day (10-hours engagement) was aimed at imparting necessary skills in management to CEOs/ BoDs of Farmers Producers Organisations of Nagaland state. The program was organized at the request of NABARD Regional Office, Nagaland. This customized program focused on Business Planning and Market Networking by the FPOs. Twenty-two participants attended the programme which was coordinated by Shri K R Chandra, faculty IIBM. The resource persons who handled sessions were also drawn from Ekgaon Consultancy Ltd., Kalgudi, ARIAS and BIRD, Kolkata. The officials of the NABARD Nagaland Regional Office, Dimapur also interacted with the participants.

Online Programme on Inspection, Audit and Compliance for the Officers of Urban Co-operative Banks (August 24-28, 2020)

IIBM, Guwahati conducted a specially designed Online Programme on Inspection, Audit and Compliance for the Officers of Urban Co-operative Banks from August 24-28, 2020. The programme included sessions on regulation, supervision, monitoring, audit and inspection aspects of UCBs. The programme was sponsored by the Department of Cooperative Bank Regulation, Reserve Bank of India, Central Office, Mumbai. Twenty-six officials attended the programme from nine North Eastern UCBs. The feedback from participants was very good. Apart from executives from RBI Guwahati, RCS Assam and in-house faculty handled sessions. Dr Pinky Dutta, faculty IIBM coordinated the program.

Independence Day Celebration

IIBM family celebrated 74th Independence Day in its campus. Dr. K Ramesha, Director IIBM hoisted the tri-colour flag and the staff and their family members sang National Anthem.



**List of Online Training Programmes proposed for
September – October 2020**

Serial No	Programme Name	Duration	Coordinator
1.	Online Training Programme on Branch Inspection & Audit	Sept. 14-18, 2020	Shri A K Bajpai
2.	Asset Liability Management and Risk Management for Co-op. and RRBs	Sept. 14-18, 2020	Shri K R Chandra
3.	Programme on Extending Bank Outreach through MFI Financing	Sept. 21-25, 2020	Shri K R Chandra
4.	Online Training Programme on Financing of Agriculture and Agribusiness with Special Focus on Agro-Processing Sector	Sept. 21-25, 2020	Shri P K Purkayastha & Shri K R Chandra
5.	Programme on Effective Branch Banking for JMG/MMG	Sept. 28-Oct. 2, 2020	Dr. Pinky Dutta
6.	Programme on Digital Banking for RRBs & Co-operative Banks	Sept. 28-Oct. 2, 2020	Shri P K Purkayastha
7.	Programme for DRA	Oct. 05- Nov. 06, 2020	Shri P K Purkayastha
8.	Programme on Retail Banking	October 05-09, 2020	Shri A K Bajpai
9.	Programme on Leadership for Branch Excellence	October 05-09, 2020	Dr. Pinky Dutta
10.	Comprehensive Programme on Branch Banking & Business Development for 1st time Branch Managers	October 12-16, 2020	Shri A K Bajpai
11.	Programme on FPO Financing	October 12-16, 2020	Shri K R Chandra
12.	Programme on Retail Banking for Officers of UCBs	October 19-22, 2020	Dr. Pinky Dutta
13.	Programme on Effective Strategies for NPA Prevention and Recovery	October 19-22, 2020	Shri P K Purkayastha
14.	Programme on Banking through Alternate Channels	October 27-30, 2020	Shri K R Chandra
